To,

Director

Indian Industries Association (IIA),

IIA Bhawan, Vibhuti Khand,

Phase II, Gomti Nagar, Lucknow.

Subject: - Proposal for provision of Pathology Services.

Dear Madam / Sir,

This is an era of outsourcing. Almost everybody, be it an individual or a corporate, everybody wants to concentrate only on the core areas. Yours Association, Indian Industries Association (IIA), I understand is no exception to this trend and would like to outsource its medical needs and pathology requirements to a reputed center.

I, now present someone who can take care this concern of yours and become a reliable partner to your prestigious institute. Dr Lal PathLabs Pathology is fully automated and is run by well-qualified and very experienced Pathologists & Scientists. This has a very large menu of investigations that can meet your requirements to the fullest. Besides this Dr. Lal PathLabs is the highest accredited laboratory having best accreditation, which assures the quality and consistency of quality of laboratory results. Thanks.

The following proposed facilities, discount structure & mode of payments are here to serve your Association in better way.\*

- 1. Health Check-up camps, medical consultations, guidance as per tenure.
- 2. Discount\* 20% on the MRP of all pathological tests at our indira nagar center as per rate list attached
- 3. Payment terms At Per service
- 4. Payment Mode- By Cash as per term.
- **5.** Logistics- Timely visiting hours, Samples pick-up as per requirement with consultations and report delivery, as per schedules.
- 6. Consumables All sample consumables will be provided as per requirements.
- 7. Tenure Applicable for one year from date of agreement

Apart from above services, we have highly client oriented staff to give the best of services. An expert team is available to provide technical information or clarification that may be required by your consultants and clients.

However, we shall be happy to have a tie-up with your esteemed Association.

Looking for a good alliance with you.

With Best Regards.

Signature

(Program Manager)

Lucknow Indra NagarCC-2

Dr. Lal PathLabs

S-15/107, Ganesh Market

Indira Nagar, Lucknow.

Phone: 8090111100; 05222355330

9450097512,

Signature

(Director)

Indian Industries Association (IIA),

IIA Bhawan, Vibhuti Khand,

Phase II, Gomti Nagar, Lucknow

Phone: 9415022544; 05222720090

<sup>\*</sup>Terms and conditions apply